

Armen Khachadourian

Executive Consultant

Armen Khachadourian, GVGroup Executive Consultant, is a seasoned global payments expert with over 25 years of strategic, hands-on business experience in global payments systems and new business development. He is a dynamic and multicultural specialist offering unique skill set to clients involved in payments around the world. As a trusted partner with vision to understand his client's future business he has helped design and evaluate new products and services in today's changing marketplace. Offerings include:

- Development of connectivity products for payment cards
- Merchant card acceptance and capital funding solutions
- Cross border money transfer and bill payment services
- Alternative payment products and services, prepaid & gift

Armen has also served in executive positions at several top ten financial institutions and helped them maximize growth and revenues in today's challenging electronic payments marketplace. As a Vice President of JPMorgan Chase's Prepaid Product in Treasury Services he was responsible for designing and launching prepaid cards in the EU market. As a Senior Vice President at Visa USA, he expanded Card acceptance to new markets such as supermarkets, recurring payments, Quick Service restaurants and Federal Government Agencies. Armen's expertise in card products extends to issuance of credit, debit, prepaid and commercial cards. He is also an experienced manager of technology solutions including development of best practices, BSA/AML guidelines, network policy, third-party processor contract negotiation and problem resolution.

Armen earned a Bachelor of Arts degree in mathematics and a Master of Science degree in computer science from the San Jose State University in California. He authored the "Basics of Data Communications" textbook and lectured at College of San Mateo, CA. He was awarded an honorary teaching credential from State of California. Armen is a member of the United States National Masters team; represented United States at four world championships. He is an accomplished marathon runner and tri-athlete, having completed in seven Ironman competitions.

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